

ABSTRACT

The invention is directed to a method for assigning to a set of products a set of corresponding continuous demand densities. In a conversion step for each product its demand time series is converted into a discrete demand density. In a normalization step the discrete demand densities
5 are transformed into normalized discrete demand densities. In a clustering step each of the normalized discrete demand densities is assigned to a cluster and for each cluster a cluster-representative discrete density is determined. In a selection step for each cluster-representative discrete density out of a predetermined set of continuous model densities a cluster-representative continuous density is selected. In a parameter-determination step for
10 each product for its cluster-representative continuous density product-individual density parameters are determined under use of which for each product a continuous density is determined. In an adjustment step for each product the continuous density is adjusted into the continuous demand density.